PLGMEA

PAKISTAN LEATHER GARMENTS MANUFACTURERS & EXPORTERS ASSOCIATION

June 2025

TO GETHER FOR LEATHER

PLGMEA

PAKISTAN LEATHER GARMENTS MANUFACTURERS & EXPORTERS ASSOCIATION

CONTENTS

EDITOR'S NOTE

It gives me a great pleasure to present to you the PLGMEA NewsLetter; the initiative of Pakistan Leather Garments Manufacturers & Exporters Association in continuance of the legacy and traditions of adding innovative value-added services for its members.

At Pakistan Leather Garments Manufacturers & Exporters Association, we are committed to provide you with updated information, to help you manage your businesses at par and also provide you with sufficient tools so that you can truly optimize yourself with the globalized world as an entrepreneur. PLGMEA NewsLetter is the result of same commitment and dedication towards you as our primary focus and our number one priority.

Sheikh Zohaib Sethi
Convener: PLGMEA Magazine &
R & D Committee

I am delighted to share with you this NewsLetter. It has been an over whelming experience for us to provide you the latest information through this NewsLetter which is now being continued again. We are striving to keep up with our reader's expectations.

Therefore, in this 'Edition' we have some interesting things coming to you including informative articles, Reports, Tips for Improvement and other productive information/data for our business community. We firmly believe that this publication would become an essential tool for anyone related to the Industry.

We assure you that Pakistan Leather Garments Manufacturers & Exporters Association would keep on taking similar initiatives for the betterment of the Industry and we would be honored to get your support in making this venture better in future through your valuable feedback and inputs

Profound Regards,
Sheikh Zohaib Sethi

CHAIRMAN MESSAGE

I, on behalf of the Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA) , present best compliments to the Business Community of Sialkot. This esteemed Association is always devoted to serving the Sialkot Industry as an Apex Body and is always striving to grow this Industry with allpossible efforts & treasures.

As per the legacy of this prestigious organization, I am delighted to announce the publishing of PLGMEA E-Magazine, "PLGMEA NEWSLETTER" for the Business Community of Sialkot. With the utmost pleasure, I would like to share with all of you that the E-Magazine will definitely prove as a hallmark of quality reading material on the business and industry related knowledge.

This initiative is a tradition that should be continued with the aim to spread new & innovative ideas, information, and exposure to the reader/our business community.

Mr. Syed Ahtesham Mazhar
Chairman (Central)

it has been an exciting experience to provide information on different international markets, potential trade destinations, innovative ideas, skills & system development, business improvements & enhancement, etc. through this E-Magazine.

I believe that the step towards knowledge sharing through this medium will become the source of information & inspiration for all our readers/members. Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA) assures that we would keep on doing such efforts for the growth of our Industry by nourishing this plant with the water of knowledge. And we are always looking forward to the support & valuable feedback of our readers/members to make sure this treasure as a success.

Profound Regards,
SYED AHTESHAM MAZHAR
CHAIRMAN

On June 02, 2025, Mr. Syed Ahtesham Mazhar, Chairman (PLGMEA-Central) attended a meeting with Dr. Nabeel from the National compliance center (NCC) to discuss collaborative efforts aimed at boosting the SME sector and advancing industry certification standards.

On June 11, 2025, Mr. Syed Ahtesham Mazhar, Chairman (PLGMEA-Central) attended a meeting of the SCCI on the Federal Budget for 2025-2026.

On June 16, 2025, Mr. Syed Ahtesham Mazhar, Chairman (PLGMEA-Central) attended an insightful seminar "AI & Related Technologies and Business Process Transformation" by Partners of A.F. Ferguson & Co.

On June 25, 2025, The Convener (PLGMEA Magazine & R&D Committee), Sheikh Zohaib Rafique Sethi attented a meeting of the SCCI on Strengthening Industrial Safety and Enhancing Standards for Sialkot's Manufacturing Sector

On June 26, 2025, Mr. Syed Shujaat Ali (Convener Exibition Committee) met with CEO TDAP, Karachi

Leather garments exports from Pakistan

In May 2025, Pakistan exported approximately 1.278 million dozen leather garments, generating export revenues worth USD 178.3 million. Compared to May 2024, this reflects a 2.7% decline in quantity (down from 1.313 million dozen) and a 3.6% decline in value (down from USD 184.9 million). The sharper drop in value relative to quantity suggests a reduction in average unit prices, possibly due to increased global competition or subdued international demand.

Despite the month-on-month softness, cumulative data for the fiscal period July 2024 to May 2025 shows that leather garment exports reached 8.786 million dozen, a 13.5% increase in volume compared to the same period last year. However, the total export value for this period stood at USD 256.96 million, marking a year-on-year decline of nearly 12% in value. This disparity between rising volumes and falling earnings highlights mounting pricing pressure and narrowing profit margins within the sector.

Textile exports from Pakistan

In May 2025, Pakistan's textile exports were recorded at USD 1.53 billion, reflecting a 2% year-on-year decline compared to USD 1.55 billion in May 2024. Despite this annual drop, the sector saw a significant month-on-month recovery of over 25% from April 2025, suggesting a rebound in global demand and improved shipment flows following earlier disruptions.

The decline in overall exports was mainly driven by a sharp fall in basic textile products, particularly raw materials. Exports of cotton yarn fell by 34%, cotton cloth by 22%, while other essentials such as bedwear, towels, and canvas items declined by around 3% to 11%. These figures indicate continued challenges in Pakistan's upstream textile supply chain, particularly due to weaker international pricing and pressure on raw material sourcing.

The Future of Leather Garments: Innovations & Technologies You Should Know

Bio-Based and Vegan Leather Alternatives:

Innovations in sustainable materials have led to the development of plant-based leathers made from mushrooms (Mylo), cactus (Desserto), pineapple (Piñatex), and even algae or kombucha cultures. These alternatives are biodegradable, cruelty-free, and ideal for eco-conscious consumers. They significantly reduce water usage and eliminate the need for harmful tanning chemicals.

Lab-Grown Leather (Cellular Agriculture)

Companies like Modern Meadow are using cell-culturing techniques to grow collagen (the main component of leather) in labs. The result is a real, animal-free leather called biofabricated leather. It offers the same texture and strength as traditional leather but is more consistent in quality and produced with a lower environmental footprint.

Thermal-Regulating Leather (Smart Coatings)

Advanced coatings using phase-change materials (PCMs) allow leather garments to maintain a stable surface temperature. This makes jackets and gloves more comfortable to wear in changing climates. These coatings absorb and release heat, keeping the wearer cool in hot conditions and warm in cold environments.

Embedded Wearable Technology

The integration of wearable tech into leather garments is growing. Examples include:
Built-in heating elements for winter jackets.
Touch-sensitive controls embedded in gloves.
Wireless charging pockets for mobile devices.
GPS trackers and biometric sensors in leather accessories for security and health monitoring.

Laser Cutting & 3D Leather Shaping

Laser cutting technology offers extreme precision in shaping leather panels for garments, allowing for intricate detailing, customized perforation patterns, and brand engraving. Additionally, 3D forming techniques are being used to create molded leather parts without stitching, improving durability and design flexibility.

## Blockchain for Transparency and Traceability:

New chemical processes like chrome-free tanning, enzyme-assisted tanning, and waterless dyeing are gaining popularity. These reduce the industry's toxic footprint and make leather processing safer for workers and more sustainable for the environment.

Leather Sector Exports
During July – May 2023-24 & July – May 2024-25

Value = (Rupees in Million)
(US Dollars in Thousands)

	July – May 2023-24	July – May 2024-25	% Change
Leather Tanned	127,509	126,419	- 00. 85%
Leather Garments	227,024	217,162	04. 34 %
Leather Gloves	259,959	291,727	13. 53 %
Leather Footwear	112,804	125,523	11. 28 %
Leather Manufactures	012,175	012,875	05. 75 %
Total Leather Products	608,962	647,287	06. 29 %

Bar chart comparing July – May 2023-24 and July – May 2024-25:

- Leather Tanned: 127,509 / 116,419
- Leather Garments: 227,024 / 217,162
- Leather Gloves: 256,959 / 291,727
- Leather Footwears: 112,804 / 125,523
- Other Leather Manufactures: 012,175 / 012,875

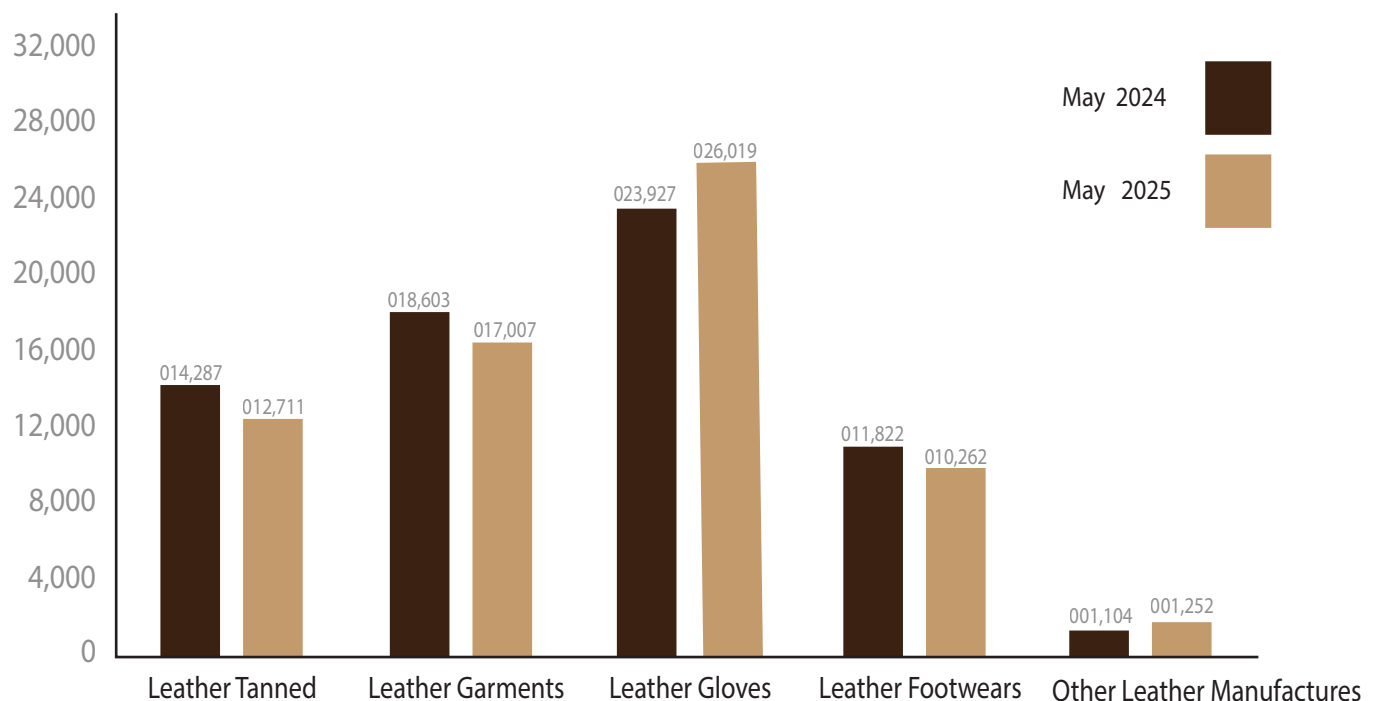Legend: July – May 2023-24, July – May 2024-25
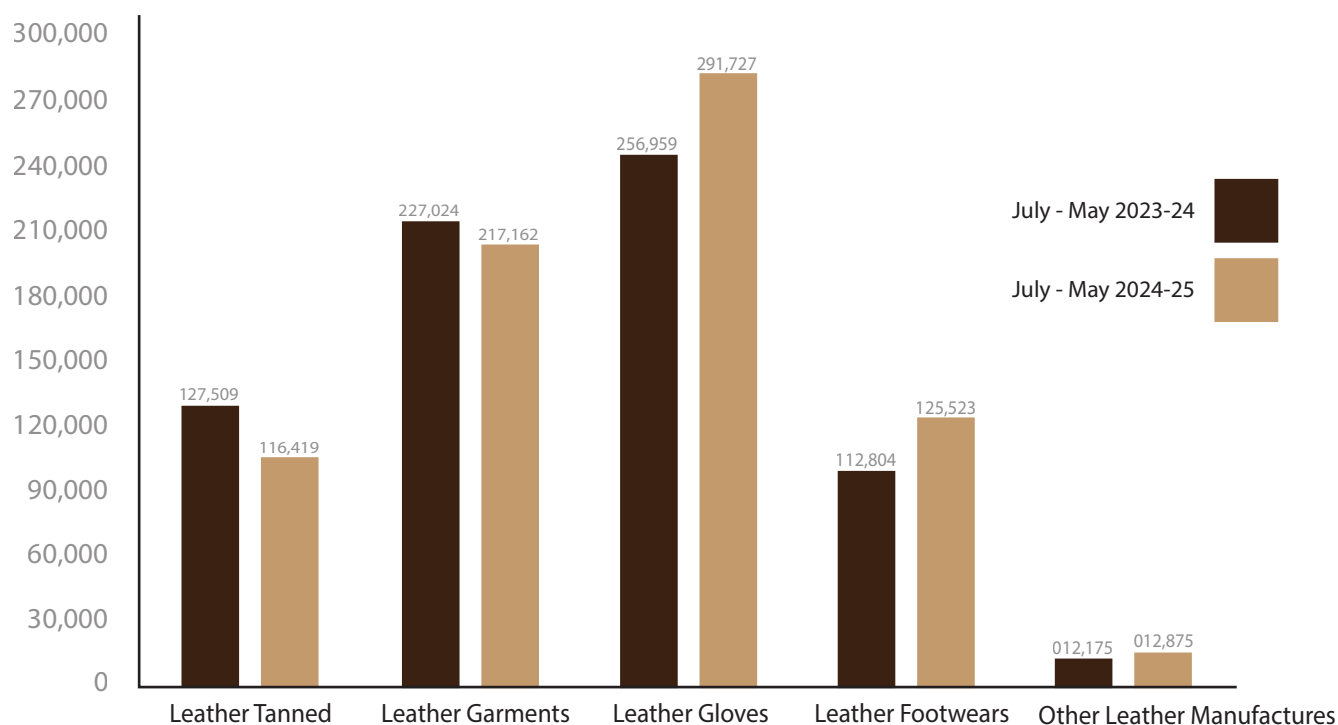
Leather Sector Exports

During the Month of May. 2024 & May. 2025

Value = (Rupees in Million)
(US Dollars in Thousands)

	April 2024	April 2025	% Change
Leather Tanned	014,287	012,711	- 11.03 %
Leather Garments	018,603	017,007	- 08.58 %
Leather Gloves	023,927	026,019	08.74 %
Leather Footwear	011,822	010,262	- 13.20 %
Leather Manufactures	001,104	001,252	13.41 %
Total Leather Products	055,456	054,540	- 01.65 %

Bar chart: Leather Sector Exports May 2024 & May 2025

- Leather Tanned: May 2024 = 014,287; May 2025 = 012,711
- Leather Garments: May 2024 = 018,603; May 2025 = 017,007
- Leather Gloves: May 2024 = 023,927; May 2025 = 026,019
- Leather Footwears: May 2024 = 011,822; May 2025 = 010,262
- Other Leather Manufactures: May 2024 = 001,104; May 2025 = 001,252
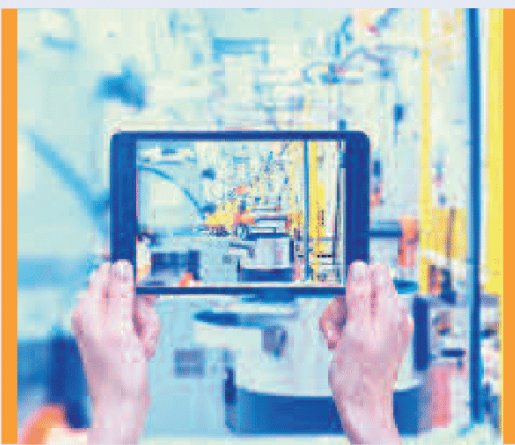
ERP SYSTEMS
For Fashion & Apparel Industry

ERP means enterprise resource planning. It is business management software. ERP is an integrated application that has access to and stores information on all the departments and business processes in a company. All the information of an enterprise under one roof for assisting planning & implementing decisions having complete visibility that is the main object of ERP. It helps a manufacturer to manage all the parts of its business.

Most Used ERP Systems in Fashion and Apparel Industry:
The following ERP systems are found in market for use in the fashion and apparel industries; Ysoft, Sync, VisualGEMS, ATOM, E-Smartx, SAP, Datatex, Cantel, Aria Systems, NOW and Oracle.

YSOFT:

Apparel Industry Extensions (AIE) is an apparel system/solution built upon open-source technologies, primarily Compiere ERP system and customer relationship management (CRM) software. Compiere is the number one open-source ERP system software application and features a comprehensive solution covering customer management and supply chain to accounting for small- to medium-sized enterprises in distribution and service industries. However, to reach wider audiences, Compiere is destined to be a generic ERP system application and, hence, may fall short of features/functions that are important to certain industries, for example, the apparel industry.

To address the specific needs of trading and sourcing business operations in the apparel industry, Compiere has been heavily customized and enhanced. AIE aims at helping those companies to manage their businesses more effectively with a robust, flexible, and economical system. Among the enhancements is the ability to handle products by style/color/size throughout the sales cycle.

Features of Ysoft

• User-definable color and size codes: This allows setting up unlimited number of colors and sizes for each style.

• Garments data entry in grid window: Style/color/size can be entered to the system in a grid window; this feature is available in both sales order and purchase order.

• Assortment number: Assortment number is used to group garments by the destinations within a customer's organization such that customers are not required to repackage their garments before dispatching them to their final destinations within their organizations; assortment number is instrumental to distribution order.

• Assortment Details Report: A nice looking Assortment Details Report is printed in style-grid format showing the quantities ordered for each combination of color and size; this report is intended to supplement the sales order printout, which contains quantity ordered per style without the detailed breakdown of colors and sizes.

• Packing instructions: Packing instructions, if available, can be entered in sales order (or purchase order) and even printed as part of the sales orders; packing instructions are used to indicate how garments should be packed for delivery, and if entered in sales order, are automatically copied to shipment and purchase orders to save duplicate data entry.

• Merge garments of multi-style/color/size into a carton box: This gives the highest flexibility in merging garments of different styles, colors, and sizes into a carton box; overflowing a carton box with more garments is permissible, and if remerging is necessary, it can be easily done with a click of a button.

• Packing instructions printout: An intuitive printout of packing instructions is developed to make the viewing of quantities of garments packed in different carton boxes easier; the printout is designed to cater to multi style, color, and size.

• Copy packing instructions from sales order to purchase order: To save redundant data entry for packing instructions throughout the sales cycle, packing instructions that are entered in sales order are carried over to shipment and purchase order automatically.
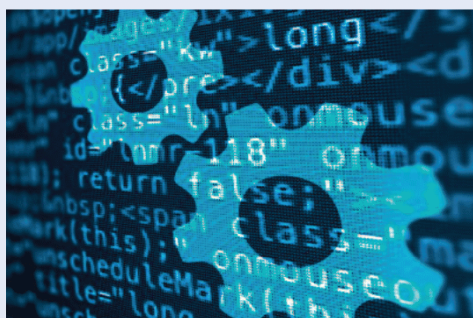
• Generate apparel products using style/color/size combination: To make the creation of garment products easier and faster, a product generation window is provided for generating garment products using the specified style/color/size combination.

• Order status tracking and email notification: Sales orders and purchase orders can be tracked for progress. The system allows defining milestone templates for different type of orders. Each milestone carries an expected completion date, among others. If today's date is greater than the expected completion date of a milestone, the system will highlight the milestone to draw your attention when you are viewing the

Sync

Sync is fully integrated ERP system software designed specifically for the apparel industry. This business management system manages the entire job of costing as well as the project management process, and it includes seven comprehensive modules.


order status of the sales order. In addition, when you are away from the system, you can still get an email notification sent out by the alert. An order status information window presenting the status of all orders in tree structure by order and by style is provided for easy enquiry.

• Exceptions alerts: The system sends alerts by email for situations that you might like to act upon. The alert is user-definable, and hence, it can be used to alert basically anything.

• Product catalog by style with style image: A product catalog is specially designed to show/print some key information about a style along with its image/picture; information to be shown/printed is user-definable.

• Product BOM definition report and copy: It is a printout of all the BOM details of a product; this report is useful when customers are making a serious enquiry about a particular product.

• BOM drop of sales orders into production order: To facilitate the update of inventory of raw materials consumed by garment products in a sales order after shipment, a new feature similar to BOM drop was developed to make the copy of sales orders into production orders easier.

• Generate consolidated material requirements plan for multiple orders: This is one of the most important and powerful features of the system; it will explore the BOM definitions of the garments and compute and consolidate all raw materials that are required to manufacture all the garments in the order selected.

NOTE: Other features include 3-month calendaring, auto-update year-end retained earnings brought forward, and auto-alert on prepayments and outstanding invoices.
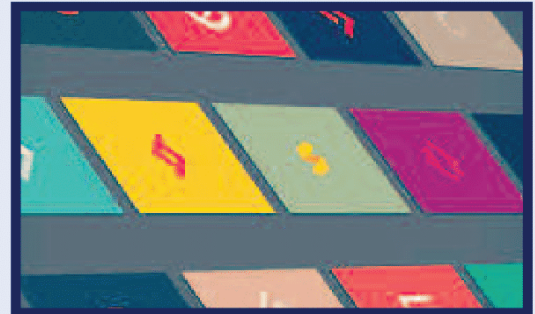
Features:

Costing: Costing software that allows calculating costs with accuracy.

Purchasing: Software to control the creation and processing of purchase orders.

Stock control software: Inventory control software to ensure effective control of stock levels.

Mobile sales: This apparel software module allows the creation of sales orders from remote locations.

Task management: Task management software makes it easy to keep track of tasks across multiple projects and allows job tracking.

Financial integration: Seamless integration into financial software (Pastel Partner, Pastel Evolution, Quick- Books, AccPac, and Microsoft Dynamics GP).

Reports: Effective business management system generates critical reports at the click of a button

VisualGEMS

VisualGEMS has been designed with the flexible working of the garment industry in mind. The functional breakup of the software has been organized to match with the distribution of garment organization into various departments. The facility of online referencing of master data and even related transaction data keeps the users free from the pressure of remembering codes. The integrated design of VisualGEMS allows one to establish and enhance inter department communication within the organization, which otherwise may become a major productivity bottleneck. Compatibility of information/data sharing needs between the various departments is built into the software and is the major pay-off of the integrated environment.

In spite of being a standard software package, VisualGEMS can be tailored to suit your specific requirements by using powerful template technology. User-definable templates of voucher and shipment documents can be flexibly used to meet the specific needs of the industry's document formats. VisualGEMS has been designed to meet the industry's present needs and to be flexible enough to accommodate new requirements.
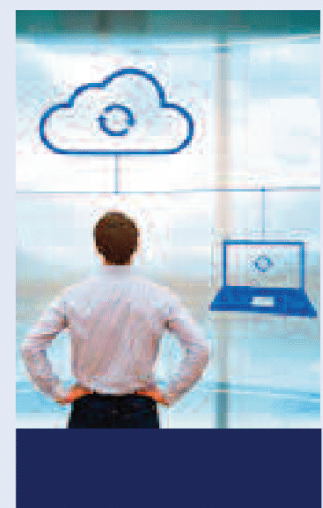
Features

The main features of VisualGEMS are listed below:

- Supports multi company working.
- Supports multiuser working with extensive control of user access permission.
- Supports multicurrency export sales
- Supports progressive implementation by a setup-based workflow
- Provides online master creation
- No codes to remember for items, parties, and ac counts data
- Supports storage and printing of pictures/sketch of garment style
- Provides user with powerful decision-making tools like purchase control center for generation of pur chase orders starting from a table of unfulfilled raw material requirements
- Maintains stocks at your stores as well as factories, processors, and job working units
- Allocates material to orders with goods received notes entry depending on EO delivery date, first come first serve, or weighted average basis
- Allows issue of raw material for an order from un allocated stock or from other orders
- Supports user-configurable reports
- Reports can be exported to MS Word, MS Excel, and text formats
- Extensive drill down from almost all reports up to voucher level for quick audit of data
- Supports multicurrency vouchers
- Financial accounting module supports creation of user-defined account books, which are very useful for multiple banks, cash, purchase, and sale for clear bifurcation of data and separate voucher numbering.

• Covers extra needs of sales tax, TDS, and some special audit reports
• Purchase bills can be entered with item details
• Unique credit/expense registers for entering creditor's bills without item details
• Special multicolumn reports for cash/purchase/sales
• Consolidated outstanding report for getting picture of parties having sister concern
• Allows maintaining receivables/payables on bill-by-bill basis
• Add-ons for exporters for exhaustive tracking of pre-shipment/post-shipment credits
• Transparent and easy migrations to new year with automatic data carry forward

VisualGEMS offers the following standard modules that can be configured to work in an integrated fashion:

• Export order management
• Purchase order management
• Import management
• Inventory management
• Production management
• Quota management
• Shipment management
• Financial accounting

ATOM:

ATOM is a suite of application software designed for the textile industry. If you are a manufacturer of apparel, silk products, home furnishing, made-ups, or just fabric, then ATOM allows you to save costs, eliminate errors, and stay ahead of your competition. Here are the key features of ATOM:

• ERP system is designed exclusively for the textile industry
• Multi company, multi-language features

THE ART OF NETWORKING

----- Who you know makes a huge difference to your success, so it pays to learn how to meet the right people ------

In our last addition we shared with you the importance of networking for your business and how valuable it is to expand your knowledge, learn from the success of others, attain new clients and tell others about your business. In this addition we would be sharing with you the craft to master the art of Networking.

Although there is no ultimate recipe that will guarantee you success in developing your network and may be you want to give up because of all your failures throughout the process. But as long as you keep the right attitude and expectations, you are certain to learn something (about both yourself and others).

We've put together 16 tips to help you become a master networker. These are some tidbits of advice that have been gathered from personal experiences of successful businessmen that have greatly changed the way they go about meeting new people.

Be yourself.
Before going into details, there is a virus going around the professional world today, and it is rooted in fake and superficial behavior. Everyone is putting on a facade, trying to be the person they think other people will like.

What they do not realize is that what everyone really wants to see, whether they are on LinkedIn or at a conference, is real people. Human beings enjoy talking to other human beings, not spammy advertisements or built-up personas. We want real, living people.

Be direct and honest
On the same note, a lot of people seem to believe that to be a good networker, you have to impress everyone else in the room. While you do want to be memorable, lying to get there is not the best strategy. It is generally easy to spot a liar.

And even if people do not catch you at first, sooner or later some smart person will expose your falsehoods to the rest of your network, forever tarnishing your brand and reputation. It can be absolutely devastating.

Build relationships
Often, professionals make networking seem transactional. The reality, however, is that building your network is about interacting with other humans. It is relationship based, not a sales product. You are not trying to sell these people anything (especially not the first time you meet them). Remember that you want these people to like you, not buy a car from you.

Meet in person.
Establishing connections via email is one thing, but actually getting together face to face takes the relationship to a different level. Take advantage of networking meet ups or events to get to know people. These offer opportunities to quickly grow the number of deep connections you have in a short amount of time simply by sitting down for coffee with new people.

Provide value for free.
Once you've ditched the cheesy sales pitch, realize that everyone online and at these events is selfishly looking for things that further their own careers and companies. And there is nothing that these people want more than free resources! So start providing others with value, for free.

what they like to eat or where they like to travel can become important bits to use in later interactions.

Follow up.
Another great way to show that you care about the people you meet is to send a simple follow-up email. Using any notes or pieces of information that you remember, write an email that includes your appreciation for

Show up early.
If you are attending a networking event, spend the extra 5 minutes and get there early. This does 2 things. First, it shows that you care. People who are prompt demonstrate that they are prioritizing whatever it is they are showing up to. Second, it indicates that you are organized. No one wants to do business with someone who is sloppy -- prompt people have their schedules under control.

It does not have to be anything massive, and might be simply a strategic recommendation or tidbit of advice. Investing just 5 minutes of your time to help someone else could pay dividends in the long term.

Take notes.
After meeting someone (either in person or on the phone), jot down a few notes. Try to remember small details that the other person shared with you. Remembering simple things like

what they had to say and perhaps ask a follow-up question.

Have specific questions.
People cannot help you if you don't really know what you want. These are the worst type of networkers -- the people who only ask general questions without much substance. Come with a specific, concise question and you'll find people are 10 times more likely to help you out.

Have fun

Don't forget to smile! Far too many of my friends have gone all in on their work, forgetting about what is really important to them.

If you are not having fun in the process, and building relationships with people you actually enjoy spending time with, then perhaps you are going about this in the wrong way. People like to hang out with people who are smiling and having fun. Just try it -- a smile doesn't cost you anything!

Be Memorable

Many of us go overboard in trying to impress others because we think that is the best way to be remembered. While that technique sometimes works, far more often it is easier to be memorable than impressive.

Being different is actually far more achievable than being the very best. Try to think of ways that you and your brand separate yourself from the crowd -- like interesting stories or unique experiences.

Become a connector.

An easy way to provide value to others for free is to become a super-connector. Once you've begun building out your brand, you'll find you know lots of people who would benefit from simply talking with each other. Spend the two minutes it takes to write an introduction email, and you have just made two people's days! This will pay off in the long run.

Don't spread yourself too thin

Optimize for quality, not quantity. With the right software and strategy, it is fairly easy to throw your name out there and establish hundreds of surface-level connections. What is far more challenging, and more valuable in the long term, is establishing a few dozen close friends who you can rely on for big favors and help. You'll find these deeper contacts to be more helpful when you need them -- the types of relationships that actually change lives.

THE ART OF NETWORKING
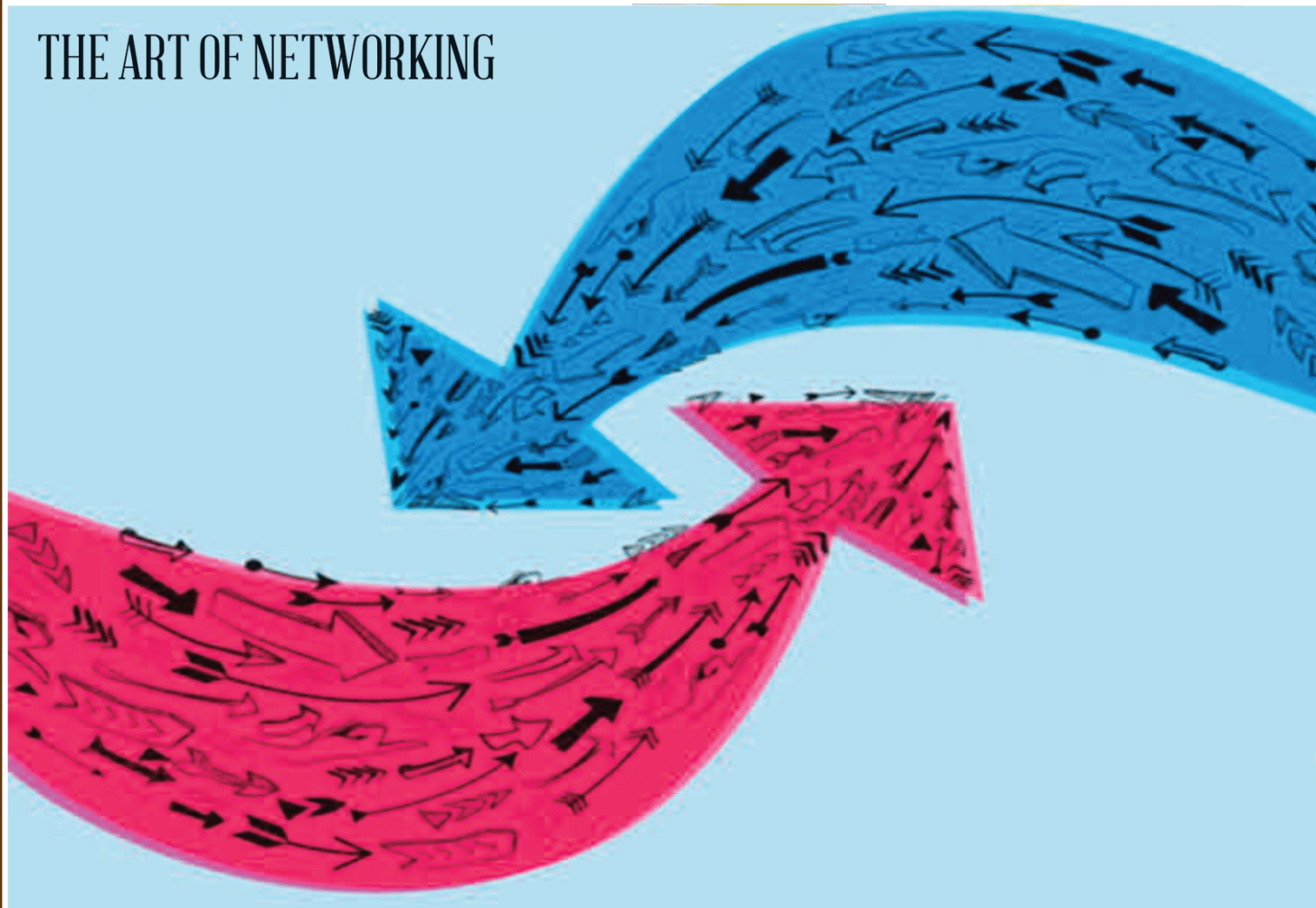
Do an audit.
Every few weeks, you should do an internal audit of your time/network to see if you are surrounding yourself with the types of people who are
(a) making you a better person
(b) challenging you in the right ways.
It can be tough, but thinking about who you spend your time with to ensure you are on the right path is often extremely helpful.

Always remember where you started.
Months from now, when you have gotten your dream job and built out a massive network, re-member where you started. When you are standing on a stage talking to thousands of people, remember that not too long ago you were one of those people.

Just because people do not have the fancy titles or recommended experience does not mean they are not worth talking to. Take bold bets on people out of a spirit of friendly helpfulness, and you'll find yourself paying it forward.

Set realistic expectations.
If you really want to get your name out there, prepare to fail a lot and be ready to rebound.

You might do plenty of projects that you think will do wonders -- but none of it will. You will pay lots of money to go to events and walk away with no value. That is the nature of the beast. If it were easy to build out a big network, everyone would do it. But it isn't -- it's a long-term game that you will have to compete in.
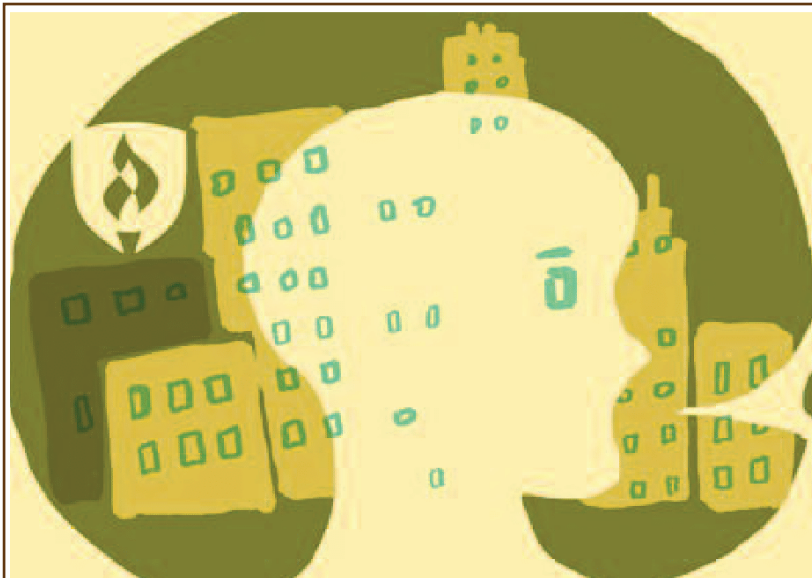
BUSINESS
LANGUAGE
TIPS TO HELP YOU
CONQUER
THE CORPORATE WORLD

5 Ways to Improve Your Business Language Skills Quickly

Business language skills are critical needs in this modern era of globalization and cut-throat competition. An employee that has competency in business language skills is likely to be able to climb up the career ladder with ease. And that applies to businesses as a whole, too. A recent study reveals that organizations that are able to communicate their strategies in a clear and precise manner are 113 times more likely to achieve higher levels of profitability and efficiency.

Here are five simple ways that will allow you to improve your business language skills quickly:

1. Increase Your Vocabulary

-----"Improving vocabulary is key in mastering the specialized words used in business language".-----

You can easily improve your vocabulary through training software that offers a comprehensive range of exercises. Learning commonly-used business idioms and abbreviations can also enhance your vocabulary. Furthermore, you can do research on the Internet in order to find the terminology used in the specific field that you are currently employed in. It is important that you adopt an inquisitive approach towards learning, and find the meaning of any business word that you are currently unfamiliar with. A business dictionary can prove to be particularly helpful, since you'll be able to find the complete meanings for new terms and their relevant usage within business communication.

2. Read Business-Related Material:

-----"You can significantly enhance your vocabulary by reading a wide variety of material related to your field or business".---

Reading business information and current updates will not only allow you to remain abreast with the recent changes in the business environment but also allow you to keep up with any changes in terminology. This knowledge can prove to be essential when you are communicating with third parties or working on customer contracts.

3. Play Games:

--------"You can even learn business language by playing games like crosswords and word search games"--------

These games can allow you to enhance your business vocabulary while ensuring that the learning process is fun and engaging. Business-themed language games include crosswords based on financial terms and important concepts, or word search games using terminology from banking or industry. You can use free word-search puzzle generators to create your own games, if you can't find one specific to your field.

4. Watch Business-Oriented Programs:

-------"Watching programs that focus on business is an excellent way to improve language skills, because the people in those programs will be using key terms frequently and correctly"---------

These programs are often hosted by experts in the field and therefore can prove to be an important source of valuable information and knowledge as well as vocabulary terms. Business terminology is naturally used on these programs and merely watching them attentively can help you grasp terms that are part of business communications.

Listening to or watching these programs will not only allow you to become familiar with new words but also learn their correct pronunciation and usage. Simple knowledge of business terminology cannot completely eliminate the chance of misunderstanding in organizations; rather, an employee must be able to correctly use the terms so that the underlying message is effectively communicated to the second party. Watching these programs will allow you to understand the current business scenario while also becoming familiar with a range of words and their proper uses.

5. Practice:

-------"Learning new business terminology will not impact your communication skills until and unless these terms are used correctly in your the daily communication".------

You must try to use as many relevant words as possible during your conversations with colleagues and peers. Furthermore, recently learned business terminology can and should be incorporated into the presentations you give, so that you are able to gain confidence in your ability to use the terminology.

Lastly, you can practice your business language skills by writing business letters and memos. An individual working in an organization is likely to need to communicate with stakeholders and peers through the medium of memos and letters. However, it must be remembered that letters and memos need to be to the point and precise. Your business language skills are critical during this point, because short sentences must convey your instructions, term, or requests. It is important to be familiar with the general writing pattern found in letter formats used in your industry. Use a formal tone where appropriate, and make sure the language you use helps to clearly convey the information.

Upcoming Trade Shows related to Leather & Textile

ILM 2025
Date: Aug. 30 - Sept. 01, 2025
Country: Offenbach am Main (Germany)
Sector: Fashion - Clothing, Leather & Fur

CENTRESTAGE 2025
Date: Sept. 03 - 06, 2025
Country: Hong Kong (Hong Kong)
Sector: Fashion - Clothing, Leather & Fur

MICAM MILANO 2025
Date: Sept. 07 - 09, 2025
Country: Milan (Italy)
Sector: Fashion - Clothing, Leather & Fu

MOMAD METRÓPOLIS 2025
Date: Sept. 11 - 13, 2025
Country: Madrid (Spain)
Sector: Fashion - Clothing, Leather & Fur

MAGIC NEW YORK 2025
Date: Sept. 14 - 16, 2025
Country: New York, NY (USA)
Sector: Fashion - Clothing, Leather & Fur

SOURCING AT MAGIC NEW YORK 2025
Date: Sept. 14 - 16, 2025
Country: New York, NY (USA)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

APPAREL SOURCING PARIS 2025
Date: Sept. 15 - 17, 2025
Country: Paris (France)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

TEXWORLD EVOLUTION PARIS 2025
Date: Sept. 15 - 17, 2025
Country: Paris (France)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

TEXTILLEGPROM 2025
Date: Sept. 16 - 18, 2025
Country: Moscow (Russia)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

MERCEDES-BENZ FASHION WEEK MADRID 2025
Date: Sept. 17 - 21, 2025
Country: Madrid (Spain)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

READY TO SHOW 2025
Date: Sept. 20 - 23, 2025
Country: Milan (Italy)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

LINEAPELLE 2025
Date: Sept. 23 - 25, 2025
Country: Milan (Italy)
Sector: Fashion - Clothing, Leather & Fur

SAUDI FASHIONTEX EXPO 2025
Date: Sept. 25 - 28, 2025
Country: Jeddah (Saudi Arabia)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

FASHION SOURCING TOKYO 2025
Date: Oct. 01 - 03, 2025
Country: Tokyo (Japan)
Sector: Leather & Fur, Fashion - Clothing, Fabrics - Clothing Textiles

---

FASHION WORLD TOKYO 2025
Date: Oct. 01 - 03, 2025
Country: Tokyo (Japan)
Sector: Fashion - Clothing, Leather & Fur

PLGMEA

Porposed PLGMEA Business Center (Northern Zone)

Central & Southern Zone
📍 ST#20, Central Avenue, Sector 7/A Korangi Indusrial Area, Karachi
📞 0092-21-35116821, 36022403
📞 0092-21-35116822
✉ plgmea.iq57yahoo.com

Northern Zone
📍 BASF Building, Main Defence Road Sialkot, Pakistan
📞 0092-52-3254401, 3254403
✉ plgmeaskt@gmail.com

🌐 www.plgmea.pk
📘 www.facebook.com/PLGMEA
📷 www.instagram.com/plgmea